



## GROUP PROGRAMS THAT SAVE BIA MEMBERS MONEY

### **HEALTH INSURANCE**

Members of the North State Building Industry have the availability of Guaranteed Issue Medical, Dental and Vision Coverage with various Insurance Carriers, such as Western Health Advantage, Health Net, Kaiser, Premier Access Dental and Medical Eye Services.

Though all BIA member companies are eligible for the BIA group health insurance plan, companies with 1 to 6 employees can save as much as 10% or more of their annual medical premium by enrolling in our BIA pool plans.

No matter what your company size, it is worth it to get a quote.

Reggie Conley

Ames Grenz Insurance

(916) 486-2900, cell (916) 712-0401

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### **WIRELESS PHONE SERVICE**

**Wireless Phone Service:** Substantial savings are gained through our group program with Verizon Wireless. Builders and trade members qualify for a 22% discount on voice and Internet services. There is a flat \$20 PDA and Blackberry data plan and 25% accessory discount. All other type of businesses can gain at least an 8% discount or higher based on the number of employees. Your total savings cannot be realized unless you call for a quote.

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Jon Asmussen, Verizon Wireless, [jon.asmussen@verizonwireless.com](mailto:jon.asmussen@verizonwireless.com)

### **WORKER'S COMP INSURANCE (for builders and sub-contractor/trade members)**

Workers' Compensation Group 40 Program with State Compensation Insurance Fund  
6% Group Discount on your Premium. Superior claims assistance. Safety Services.

Low minimum premiums, excellent safety programs, aggressive claims management, all contribute to making this one of the most comprehensive group comp plans available to the homebuilding industry today! If you have a good safety/loss record, the State Fund Group 40 Workers' Comp Program could significantly reduce the cost of your workers' compensation insurance.

#### **How to Sign Up...**

##### **I. Through Your Broker...**

If you have a broker, ask for a quote for Group 40, this is the CBIA group program number.

##### **II. Through State Fund...**

Contact State Fund directly. Call Jack Turnier at the State Fund Sacramento Office, (916) 263-7382. Let him know you are a member of the BIA and would like a quote for Group 40.

##### **III. If Already Individually Insured with State Fund,...**

Contact your broker or State Fund to see if you are eligible to be converted to our group program. If eligible, request a Policy Conversion form.