



## GROUP PROGRAMS THAT SAVE BIA MEMBERS MONEY

### HEALTH INSURANCE

Members of the North State Building Industry have the availability of Guaranteed Issue Medical, Dental and Vision Coverage with various Insurance Carriers, such as Western Health Advantage, Allied Health, Kaiser, Delta Dental and Medical Eye Services.

Though all BIA member companies are eligible for the BIA group health insurance plan, companies with 1 to 6 employees can save as much as 10% or more of their annual medical premium by enrolling in our BIA pool plans. No matter what your company size, it is worth it to get a quote.

Reggie Conley, Ames Grenz Insurance

(916) 486-2900, cell (916) 712-0401, [rconley@amesgrenz.com](mailto:rconley@amesgrenz.com)

### WIRELESS SERVICES

**VERIZON WIRELESS** - Substantial savings are gained through our National Purchasing Partner group program with Verizon Wireless. Builders and construction/contractor trade member businesses qualify for a 22% discount on voice, email, Internet and mobile broadband services. There is a flat \$20 domestic Blackberry & PDA plan and a 35% accessory discount.

Employees receive an 18% discount and 25% accessory discount as well! Our highest equipment discount is offered to both business and employee customers as well. All other types of business members can receive a minimum discount of 8% or higher based on the combined employee/family members. Must have 5-lines or more to be eligible for business discounts.

Your total savings cannot be realized unless you call or email for an estimate.

Joe Horan, [joseph.horan@verizonwireless.com](mailto:joseph.horan@verizonwireless.com), (916) 225-7577

**T-MOBILE** - T-Mobile and BIA North State BIA have partnered together to bring Business Members and their employees access to exclusive offers on wireless mobile service and equipment that you won't find in retail stores.

PROGRAM OVERVIEW -New Customers activating a new line of service:

- Waived activation fee(s) (\$35 savings)
- 10% off qualifying monthly recurring charges
- Variety of free and discounted phones/smartphones
- Free 2-day shipping with new lines of service
- Not available in retail stores
- Restrictions may apply

T-Mobile makes it easy for you to take advantage of these benefits. For new lines of service call 1-866-464-8662, select option 3 and reference North State BIA & use promo code 15888TMOFAV and be prepared to provide your work phone number.



### ***T-Mobile (continued)***

#### **EXISTING T-MOBILE CUSTOMERS & ADDITIONAL INFORMATION:**

Existing customers wishing to be added to receive the monthly discount call 877-453-8824 and identify yourself as a North State BIA member. Be prepared to provide promo code 15888TMOFAV and to provide your work phone number as proof of eligibility.

Visit [www.recyclerebates.com](http://www.recyclerebates.com) for Trade-up Offers. Use promotional code: ADV122

#### **WORKER'S COMP INSURANCE (for builders and sub-contractor/trade members)**

6% Group Discount on your Premium. Low minimum premiums, excellent safety programs, aggressive claims management, all contribute to making this one of the most comprehensive group comp plans available to the homebuilding industry today! If you have a good safety/loss record, the State Fund Group Workers' Comp Program could significantly reduce the cost of your workers' compensation insurance.

#### **How to Sign Up...**

##### **I. Through Your Broker...**

If you have a broker, ask for a quote for Group 40 (trades) or Group 41 (builders), this is the CBIA group program number.

##### **II. Through State Fund...**

Contact State Fund directly – Valerie Washington, [vawashington@scif.com](mailto:vawashington@scif.com), (916) 263-7384. Let her know you are a member of the BIA and would like a quote for Group 40 (trades) or Group 41 (builders),

##### **III. If Already Individually Insured with State Fund,...**

Contact your broker or State Fund to see if you are eligible to be converted to our group program - Group 40 (trades) or Group 41 (builders). If eligible, request a Policy Conversion form.

#### **Group Program Real Life Savings:**

- A member company that just joined the BIA in May signed up for the BIA health insurance program and is saving over \$400 a month, equaling over \$4800 in yearly savings.
- Another member signed up with BIA's Verizon Wireless program and is saving about \$153 a month for their 10 phones, which will be over \$1836 in savings for the year.
- A trade member with a \$10,000 State Fund workers comp policy receives a 6% discount resulting in a \$600 savings. (Note that the State Fund workers comp program is only valid for trade and builder members)

**For further savings through the National Association of Home Builders (NAHB) on products and services from FedEx, Dell, GM, Hertz, Office Depot, FTD, HP, and many more – [www.nahb.org/ma](http://www.nahb.org/ma)**



North State Building Industry Association  
1536 Eureka Rd., Roseville, CA 95661  
Phone: (916) 677-5717 Fax: (916) 677-5734